



European interim

management

Market report 2024



Interim Management



European leader in interim management

We have dedicated interim management teams across Europe:

25

teams across European countries

29,830

interim managers we partner with in Europe

92%

of our candidates would recommend us

90%

of organisations recruit more than one role through us

Our European presence



- Belgium
- France
- Germany
- Netherlands
- Spain
- Switzerland
- United Kingdom



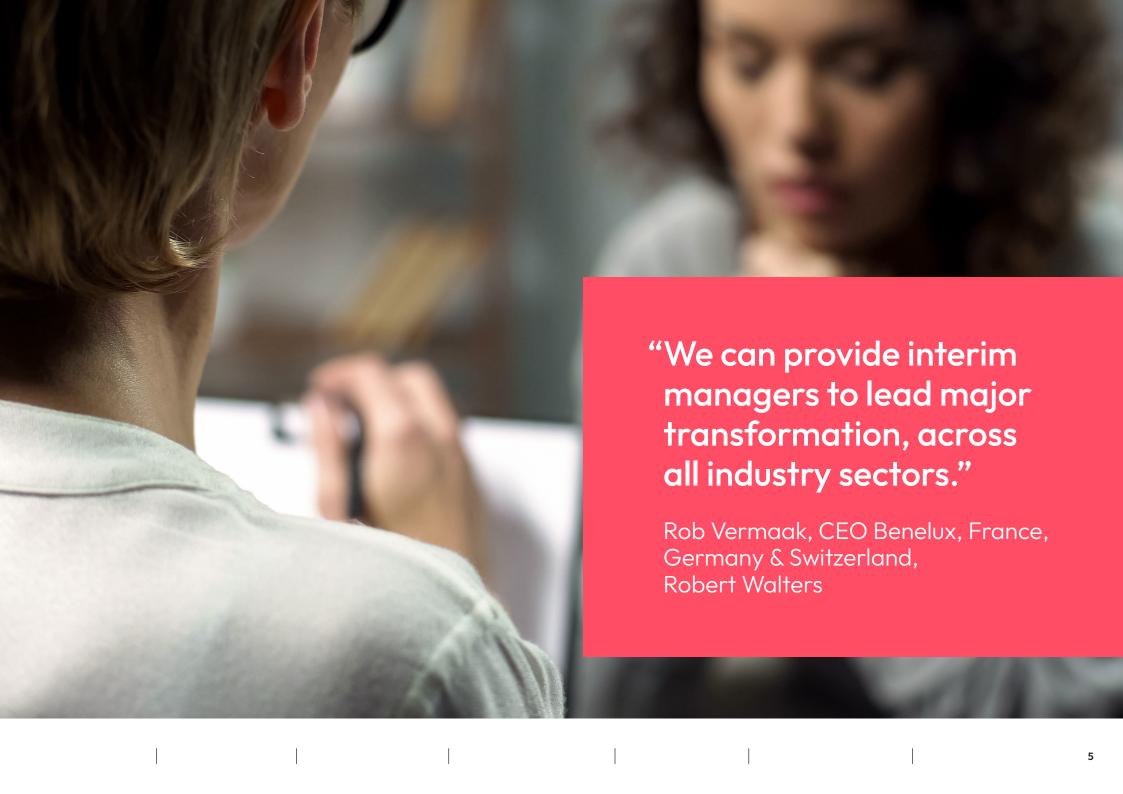
Our European interim management offering

Interim managers act as the backbone of an organisation in a time of change or transition. A successful interim professional is able to fill an urgent managerial need, strengthen a project or provide new direction and critical leadership when needed.

We work as a trusted advisor, leveraging our extensive recruitment expertise and industry knowledge to ensure the right individuals fill the right roles with our clients. Our focus is providing focused and bespoke managerial solutions that solve a problem, drive business growth and deliver measurable and robust ROI.

Our core disciplines:

- · Accounting & finance
- Engineering
- Finance
- Financial services (insurance, real estate, banking)
- General management
- Human resources
- IT/digital
- Procurement/supply chain/logistics/operations
- Restructuring/transformation
- Sales/marketing/communication
- Tax/legal/compliance







Why you should use an interim manager

Organisations increasingly appreciate the effectiveness and cost efficiencies of interim managers. There is a growing awareness that such executives can be used not just as a 'crisis resource', but as a planned resource that does not tie the company to the commitments of employment contracts. Interim managers can offer great strategic value in addition to tactical results.

Types of interim management assignments

In an increasingly competitive business environment, interim managers bring the specialist skills and experience to ensure the success of a huge range of projects such as:

- Replacement of strategic/managerial positions
- Change management projects
- Performance/profitability improvement projects
- Organisational restructuring
- Implementation/redesign of new systems or technologies
- Mergers & acquisitions
- Launch of new projects, business units
- Internationalisation or relocation processes
- Starting or closing a company/division
- · Crisis management/recovery



"For a long time I didn't know about interim management. Today, in crisis situations or when making a decisive step for the business, I have no doubt about its value."

Miriam Louzado, CFO, France

What sets Robert Walters interim management apart?

- The senior level of experience of our consultants
- The diversity in our team's expertise
- The exceptional degree of attention and thoroughness in our approach
- The eagerness and tenacity to work towards a qualitative result within a short timeframe
- The strength of our network and global footprint we rely on
- · The dedication and partnership with our clients



European overview

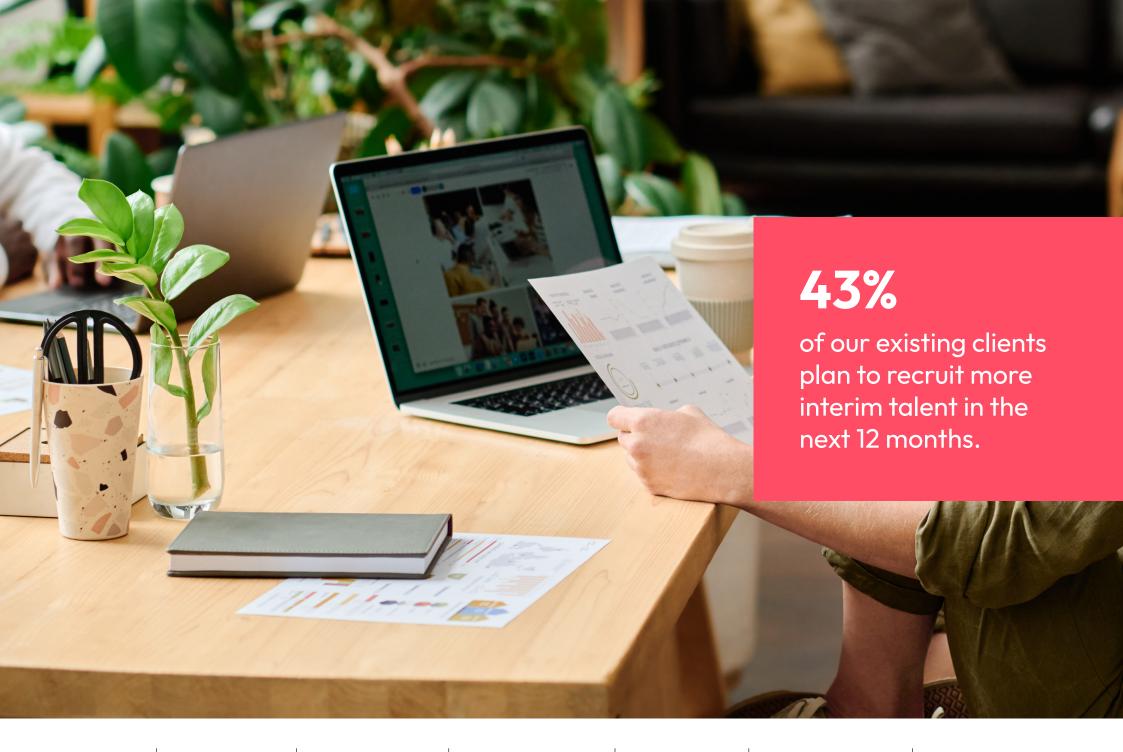
In the dynamic landscape of 2024, we are continuing to see the role of interim management grow across global markets.

Whilst previously seen as a more desirable career move for senior, experienced professionals looking to extend their working years, we are now seeing a wider mix of people across all professions making interim assignments their long-term career choice.

The results of our recent global Robert Walters interim management survey show that the opportunity to develop skillsets and leadership skills in a defined period of time, together with the more varied workload offered by interim assignments, are the top reasons why candidates are looking to complete interim management assignments in 2024. The ability to focus more on problem solving and creating solutions, and less on daily routine tasks, gives an interim manager the opportunity to continuously expand their knowledge and skills, which is one of the reasons we are seeing more individuals from younger generations make the move into interim assignments. For those who have the right skills and mindset, completing interim assignments can be an exciting and fulfilling career path with many rewards and benefits.

From a business point of view, demand for interim talent remains strong, thanks to a changing economic context that makes long-term projection difficult, and to organisations still facing recruitment challenges. In 2024, organisations will be using the flexibility and cost effectiveness that interim managers can offer them. 43% of our existing clients are planning to recruit more interim talent in the next 12 months. Although we are seeing growth in all functions, change management is the most important area for organisations recruiting new interim managers, with senior executives who have the ability and expertise to drive and lead change being the most sought-after.

In 2024, we will continue to see developments in technology in areas such as AI, as well as organisations continuing to focus on delivering ESG and CSR-related projects. More than ever, companies will need experts in these areas who can adapt to changing environments. For companies that want to get ahead of their competitors and achieve their goals in a timely and cost-effective manner, interim management could also be the answer. Interim talent will ultimately enable companies to get access to senior level experts on a shorter-term basis who can have an immediate impact and steer their business in the right direction from day one.



Survey Insights

Average duration of interim management assignments



43% 6-12 months



25% 12-18 months

Top industries recruiting interim professionals:

- Human resources **27%**
- Finance 22%
- General management 20%

In 2023...

46%

of companies surveyed hired an interim manager for the short-term replacement of a permanent employee

30%

of interim managers were hired for CSR-related assignments.

Why companies hired interim managers in the last 12 months:



16% organisational restructuring



14% required project management support

What are the main benefits of hiring an interim manager:

- Speed & immediate impact
- Change & transformation expertise
- Flexibility while remaining project driven



What are the top benefits of working as an interim manager:

- 1 Flexibility
- 2 Variety of work
- ³ Freedom

The top skills successful interim managers share are:

- Ability to adapt to change
- 2 Leadership
- **3** Showing initiative

General management

| Position* | Interim daily rates in EUR (€) |
|----------------------------|--------------------------------|
| CEO/Business Unit Director | 1250 - 1600 |

Finance

| Position* | Interim daily rates in EUR (€) |
|---------------------------------------|--------------------------------|
| Chief Financial Officer | 1200 - 1500 |
| Finance Manager/Director | 1000 - 1350 |
| Group Controlling Manager | 950 - 1150 |
| Risk/Tax/Treasury Manager | 1000 - 1200 |
| Financial Planning & Analysis Manager | 900 - 1100 |
| Senior Financial/Business Controller | 800 - 1000 |
| Accounting Manager/Director | 850 - 1000 |
| Senior Accountant | 700 - 880 |
| ERP Implementation Project Manager | 1000 - 1350 |

*All positions are to be seen as (m/f/d).

Banking & insurance

| Position* | Interim daily rates in EUR (€) |
|------------------------------|--------------------------------|
| Chief Financial Officer | 1200 - 1500 |
| Performance Manager | 1000 - 1200 |
| Regulatory Reporting Manager | 1000 - 1200 |
| Accounting Manager | 900 - 1050 |
| Risk Manager | 1050 - 1250 |
| Compliance Manager | 1100 - 1350 |
| HR Manager | 1100 - 1300 |
| IT Transformation Manager | 1200 - 1400 |

*All positions are to be seen as (m/f/d).

NB: Interim management figures are daily client rates (incl. margin) and depend on the size of the organisation.

70%

of Belgian interim managers surveyed prefer not to return to permanent roles.

Human resources

| Position* | Interim daily rates in EUR (€) |
|--|--------------------------------|
| (Group) HR Director | 1200 - 1400 |
| HR Manager | 1000 - 1250 |
| Plant/Site HR Manager | 1000 - 1200 |
| HR Change Project Manager | 950 - 1200 |
| HRIS Project Manager | 900 - 1100 |
| HR Business Partner | 900 - 1100 |
| Payroll Specialist/Manager | 800 - 1100 |
| Comp & Ben Specialist/Manager | 950 - 1300 |
| Talent Acquisition Specialist/Manager | 850 - 1100 |
| Training/Learning & Development Specialist/Manager | 850 - 1100 |

Production, supply chain, procurement

| Position* | Interim daily rates in EUR (€) |
|-----------------------|--------------------------------|
| Plant Director | 1100 - 1300 |
| Supply Chain Director | 1100 - 1300 |
| Procurement Manager | 1100 - 1300 |

*All positions are to be seen as (m/f/d).

Information technology

| Position* | Interim daily rates in EUR (€) |
|---------------------------|--------------------------------|
| Chief Information Officer | 1300 - 1500 |
| IT Manager | 1100 - 1250 |

Programme/project management

| Position* | Interim daily rates in EUR (€) |
|-------------------|--------------------------------|
| Programme Manager | 1200 - 1500 |
| Project Manager | 1000 - 1350 |
| ERP Specialist | 1200 - 1400 |

Sales & marketing

| Position* | Interim daily rates in EUR (€) |
|----------------------------|--------------------------------|
| Chief Digital Officer | 1300 - 1600 |
| Marketing Manager/Director | 1000 - 1300 |
| Brand & Product Manager | 900 - 1100 |
| Sales Manager/Director | 1100 - 1300 |

*All positions are to be seen as (m/f/d).

General management

| Position* | Interim daily rates in EUR (€) |
|-------------------------|--------------------------------|
| Director (10+ yrs' PQE) | 1800 - 3500 |

Finance

| Position* | Interim daily rates in EUR (€) |
|-------------------------------|--------------------------------|
| Chief Financial Officer (CFO) | 1500 - 2500 |
| Accounting Director | 1300 - 1800 |
| Financial Controller | 1300 - 1800 |
| Treasury Director | 1500 - 1800 |
| Director of Consolidation | 1500 - 1800 |
| Finance Project Director | 1300 - 2000 |
| Head of Controlling | 1300 - 1500 |

*All positions are to be seen as (m/f/d).

Tax, legal & compliance

| Position* | Interim daily rates in EUR (€) |
|--|--------------------------------|
| General Counsel/Legal Director | 1700 - 2700 |
| Senior Legal Counsel | 1500 - 2500 |
| Group Tax Director/Manager Tax Operations | 1600 - 2300 |
| Contract Manager | 1300 - 1700 |
| Risk Manager | 1300 - 1700 |
| Compliance Officer/Data Protection Officer | 1500 - 2500 |
| Legal Operations Officer | 1300 - 1700 |

^{*}All positions are to be seen as (m/f/d).

Human resources

| Position* | Interim daily rates in EUR (€) |
|--------------------------------------|--------------------------------|
| Group HR Director | 1600 - 2100 |
| Country HR Director | 1300 - 2000 |
| Site HR Director | 1200 - 1600 |
| HRIS & Payroll Project Director | 1300 - 1700 |
| Social Relations Director | 1200 - 1700 |
| Comp & Ben Director | 1300 - 1500 |
| Talent & Career Development Director | 1300 - 1400 |

^{*}All positions are to be seen as (m/f/d).

Digital & technology

| Position* | Interim daily rates in EUR (€) |
|--|--------------------------------|
| Digital | |
| General Manager/CEO Digital | 1500 - 2500 |
| Chief Digital Officer (CDO)/Digital Transformation | 1300 - 2000 |
| Chief Technical Officer (CTO) | 1200 - 2200 |
| Chief Data Officer (CDO) | 1200 - 2200 |
| Information Technology | |
| Chief Information Officer (CIO) | 1400 - 2500 |
| Chief Technical Officer (CTO) | 1400 - 2000 |
| CISO | 1400 - 2000 |
| IT Business Solutions Director | 1200 - 2000 |
| IT Production Manager | 1000 - 1400 |
| Programme Director | 1400 - 2000 |
| Project Director | 1200 - 1600 |
| Project Management Officer (PMO) | 1200 - 2000 |

^{*}All positions are to be seen as (m/f/d).

Sales & marketing

| Position* | Interim daily rates in EUR (€) |
|---|--------------------------------|
| Sales | |
| Sales Director/Chief Revenue Officer (CRO) | 1400 - 2100 |
| Sales Manager | 1000 - 1400 |
| Customer Success | 1000 - 1400 |
| Marketing | |
| Chief Marketing Officer (CMO)/Product & Marketing | 1000 - 1800 |
| E-commerce/e-merchandising | 900 - 1500 |
| CRM | 900 - 1200 |

^{*}All positions are to be seen as (m/f/d).

Banking & real estate

| Position* | Interim daily rates in EUR (€) |
|--------------------------------------|--------------------------------|
| Banking | |
| Branch HR Director | 1100 - 1600 |
| Risk & Compliance Director | 1300 - 1700 |
| Branch Chief Financial Officer (CFO) | 1400 - 1900 |
| Capital Market Legal expert | 900 - 1300 |
| Structured Finance Legal Expert | 900 - 1300 |
| Real estate | |
| Asset Manager | 1200 - 1500 |
| Real Estate Director | 1200 - 1500 |
| Programme Director | 1000 - 1500 |

^{*}All positions are to be seen as (m/f/d).

Insurance

| Position* | Interim daily rates in EUR (€) |
|--------------------------------------|--------------------------------|
| Operations Director | 1200 - 1500 |
| Customer Service Manager | 1200 - 1400 |
| Head of Delegated Management | 1000 - 1350 |
| Technical Accounting Director | 1200 - 1600 |
| Legal Director | 1100 - 1500 |
| Compliance Director | 1100 - 1500 |
| HR Director | 1100 - 1500 |
| Audit Manager | 1000 - 1400 |
| Marketing Director | 1000 - 1400 |
| Chief Product Owner/Moa Director | 1000 - 1500 |
| Accounting Director | 1200 - 1500 |
| Branch Chief Financial Officer (CFO) | 1200 - 1600 |

^{*}All positions are to be seen as (m/f/d).

Operations & supply chain

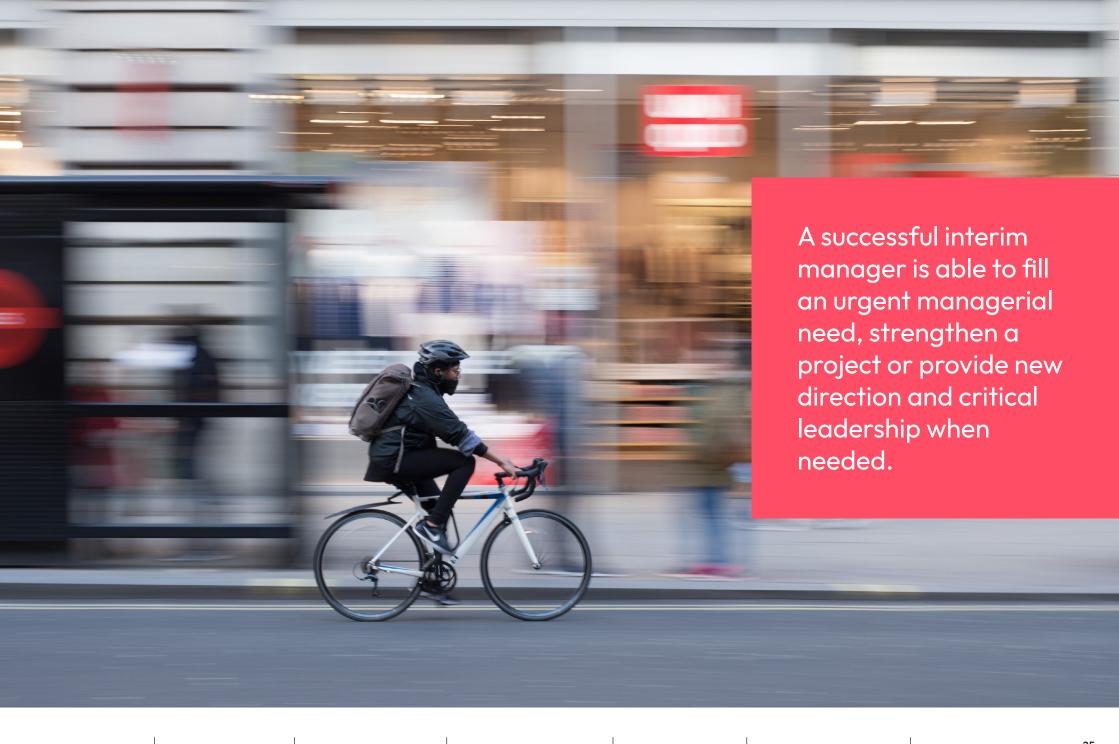
| Position* | Interim daily rates in EUR (€) |
|---------------------------------|--------------------------------|
| Procurement | |
| Chief Procurement Officer (CPO) | 1500 - 2100 |
| Purchasing Director | 1200 - 1800 |
| Purchasing Manager | 1000 - 1600 |
| Operations | |
| Managing Director | 1600 - 3000 |
| Industrial Director | 1600 - 2000 |
| CSR Director | 1400 - 1800 |
| Industrial Site Director | 1200 - 1700 |
| Supply Chain Director | 1400 - 2000 |
| Logistics Director | 1200 - 1800 |
| Quality Director | 1200 - 1800 |
| Operations Site Director | 1100 - 1600 |
| Production Manager | 900 - 1300 |
| Supply Chain Manager | 1100 - 1600 |
| Logistics Manager | 900 - 1300 |
| EHS Manager | 1100 - 1600 |
| Maintenance Manager | 1100 - 1500 |

*All positions are to be seen as (m/f/d).

Restructuring & transformation

| Position* | Interim daily rates in EUR (€) |
|--------------------------|--------------------------------|
| Managing Director/CEO | 1800 - 3500 |
| Transformation Director | 1500 - 2500 |
| Chief Financial Officer | 1300 - 2000 |
| Human Resources Director | 1400 - 2000 |
| Restructuring Director | 1800 - 3500 |
| Operations Director | 1400 - 2000 |

^{*}All positions are to be seen as (m/f/d).



Accounting & finance

| Position* | Interim daily rates in EUR (€) |
|------------------------------|--------------------------------|
| Finance | |
| CFO | 1500+ |
| Finance Director | 1400 - 1800 |
| Finance Manager | 1200 - 1500 |
| FP&A Manager | 1200 - 1500 |
| Partner Audit Firms | 1400+ |
| (Senior) Manager Audit Firms | 1000 - 1300 |
| Internal Audit Manager | 1150 - 1500 |
| Transformation Manager | 1200+ |
| Accounting | |
| Head of Accounting | 1200 - 1400 |
| Senior Accountant | 1000 - 1200 |
| Financial Analyst | 900 - 1200 |
| Тах | |
| Tax Manager | 1200 - 1500 |
| Tax Consultant/Specialist | 950 - 1100 |

^{*}All positions are to be seen as (m/f/d).

Accounting & finance

| Position* | Interim daily rates in EUR (€) |
|-------------------------|--------------------------------|
| Controlling | |
| Head of Controlling | 1250 - 1500 |
| (Senior) Controller | 1100 - 1500 |
| Corporate Finance | |
| M&A Manager/Director | 1500+ |
| M&A Senior Consultant | 1200 - 1500 |
| Treasury Manager | 1000 - 1500 |
| Risk and Compliance | |
| Compliance Manager | 1100+ |
| Compliance Officer | 1100+ |
| Risk Manager | 1100+ |
| Data Protection Officer | 1100+ |

*All positions are to be seen as (m/f/d).

NB: Interim management figures are daily client rates (incl. margin) and depend on the size of the organisation.

59%

of interim managers in the German finance sector were hired for the short-term replacement of a permanent employee.

Banking & financial services

| Position* | Interim daily rates in EUR (€) |
|-------------------------------------|--------------------------------|
| Corporate Finance Advisory (Tier 1) | |
| Managing Director | 1600+ |
| Director | 1400+ |
| VP | 1200+ |
| Corporate Finance Advisory (Tier 2) | |
| Managing Director | 1500+ |
| Director | 1300+ |
| Corporate Banking | |
| Managing Director | 1300+ |
| Director | 1200+ |
| Risk | |
| CRO | 1600+ |
| Risk Controller | 1300 - 1700 |
| Credit Risk Manager | 1300 - 1600 |
| Operational/Market Risk Manager | 1100 - 1500 |

^{*}All positions are to be seen as (m/f/d).

Banking & financial services

| Position* | Interim daily rates in EUR (€) |
|------------------------------|--------------------------------|
| Compliance | |
| Head of Compliance | 1600+ |
| Compliance Manager | 1100 - 1600 |
| AML/Financial Crime Officer | 1100 - 1600 |
| KYC Analyst | 1100 - 1500 |
| Outsourcing Officer | 1100 - 1500 |
| Data Protection | 1300+ |
| Legal Counsel | 1500+ |
| Corporate Functions | |
| CFO/COO | 1500+ |
| Financial Controller | 1100 - 1400 |
| Accounting | 1100 - 1400 |
| Tax Manager | 1100 - 1500 |
| Internal Audit | 1200 - 1500 |
| Regulatory Reporting Manager | 1100 - 1500 |

^{*}All positions are to be seen as (m/f/d).

Information technology

| Position* | Interim daily rates in EUR (€) |
|--------------------------------------|--------------------------------|
| Management | |
| Chief Information/Technology Officer | 1400+ |
| Head of IT | 1300+ |
| Head of Enterprise Architecture | 1100 - 1400 |
| Head of ERP/CRM/BI | 1100 - 1400 |
| Head of Application Management | 1100 - 1400 |
| Head of Infrastructure & Operations | 1100 - 1400 |
| Team Leader IT/Engineering | 1100 - 1400 |
| IT Infrastructure | |
| Cloud Architect | 1050 - 1400 |
| Cloud Engineer | 1050 - 1400 |
| Enterprise Architect | 1000+ |
| Solution Architect | 1000+ |
| DevOps Engineer | 950 - 1100 |
| Network Engineer | 950 - 1200 |
| System Engineer | 900 - 1100 |
| IT System Administrator | 900 - 1200 |
| SAP/ERP Consultant | 1200+ |

^{*}All positions are to be seen as (m/f/d).

Information technology

| Position* | Interim daily rates in EUR (€) |
|------------------------------------|--------------------------------|
| Data/BI | |
| Data Scientist | 900 - 1200 |
| Data Engineer | 900 - 1200 |
| Data Analyst | 900 - 1200 |
| DHW Engineer | 1000+ |
| Business Intelligence Specialist | 1000+ |
| IT Security | |
| Chief Information Security Officer | 1300+ |
| IT Security Architect | 1100 - 1400 |
| IT Security Engineer/Specialist | 1100 - 1400 |
| IT Governance Consultant | 1100 - 1400 |
| Project/Product Management | |
| Business Analyst | 800 - 1100 |
| IT Project Manager | 1000+ |
| Scrum Master | 800 - 1100 |
| Product Owner | 900 - 1200 |
| Product Manager | 900 - 1200 |
| IT Process Manager | 800 - 1100 |
| IT Service Manager | 800 - 1100 |

*All positions are to be seen as (m/f/d).

Marketing

| Position* | Interim daily rates in EUR (€) |
|--|--------------------------------|
| Digital Marketing | |
| Chief Digital Officer | 1300+ |
| Performance & Growth Manager | 800 - 1100 |
| SEO Manager | 800 - 1100 |
| SEA Manager | 800 - 1100 |
| eCommerce Manager | 800 - 1300 |
| Social Media Manager | 800 - 1000 |
| Product Owner | 900 - 1300 |
| UX/UXI Manager | 800 - 1100 |
| Digital (Project) Manager | 800 - 1100 |
| Marketing | |
| Chief Marketing Officer/Marketing Director | 1400+ |
| Marketing Manager | 1000 - 1300 |
| Brand Manager | 1000 - 1200 |
| Product Manager | 1000 - 1200 |

^{*}All positions are to be seen as (m/f/d).

Human resources

| Position* | Interim daily rates in EUR (€) |
|--------------------------------------|--------------------------------|
| Head of HR | 1300+ |
| HR Manager | 1100+ |
| HR Business Partner | 1000+ |
| HR Advisor | 1000+ |
| Expert Learning & Development | 1000+ |
| Expert Compensation & Benefits | 1200+ |
| Talent Acquisition Partner/Recruiter | 800+ |
| Payroll Specialist | 900 - 1200 |

*All positions are to be seen as (m/f/d).

NB: Interim management figures are daily client rates (incl. margin) and depend on the size of the organisation.

13%

of the interim managers surveyed in Germany state that they are deployed by companies in organisational restructuring projects.

Netherlands interim management rates

Accounting & finance

| Position* | Interim hourly rates in EUR (€) |
|-----------------------------|---------------------------------|
| VP Finance/CFO | 125 - 200+ |
| Programme Manager | 110 - 200 |
| Transition Manager | 115 - 160 |
| ESG Specialist | 110 - 140 |
| FP&A Manager | 90 - 115 |
| Auditor (RA/CPA/ACCA) | 90 - 125 |
| Finance Manager | 90 - 115 |
| Business Controller (RC) | 95 - 115 |
| Group Financial Controller | 90 - 110 |
| Team Manager (GL/AP/AR) | 85 - 100 |
| Project Manager | 90 - 120 |
| Business Analyst | 80 - 95 |
| Financial Analyst | 75 - 90 |
| Senior Payroll Specialist | 75 - 90 |
| Financial Controller | 65 - 80 |
| Senior Financial Accountant | 70 - 85 |

*All positions are to be seen as (m/f/d).

NB: Interim rates are hourly rates excluding agency fees and depend on factors such as experience level, industry and the size of the organisation.

Netherlands interim management rates

Banking & financial services

| Position* | Interim hourly rates in EUR (€) |
|-----------------------------|---------------------------------|
| Programme Manager | 100 - 150 |
| Regulatory Specialist | 90 - 140 |
| Compliance Officer | 80 - 140 |
| Senior Quantitative Analyst | 95 - 135 |
| Project Manager | 90 - 120 |
| Reporting Specialist | 90 - 120 |
| Credit Risk Manager | 85 - 120 |
| Operational Risk Manager | 85 - 120 |
| Business Controller | 80 - 120 |
| Risk Manager | 80 - 120 |
| Auditor | 80 - 110 |
| Financial Controller | 75 - 110 |
| Data Analyst Finance/Risk | 75 - 100 |
| Junior Quantitative Analyst | 75 - 95 |
| Senior Financial Accountant | 65 - 95 |
| CDD Analyst | 60 - 90 |
| KYC Officer | 60 - 90 |

*All positions are to be seen as (m/f/d).

NB: Interim rates are hourly rates excluding agency fees and depend on factors such as experience level, industry and the size of the organisation.

Netherlands interim management rates

Human resources

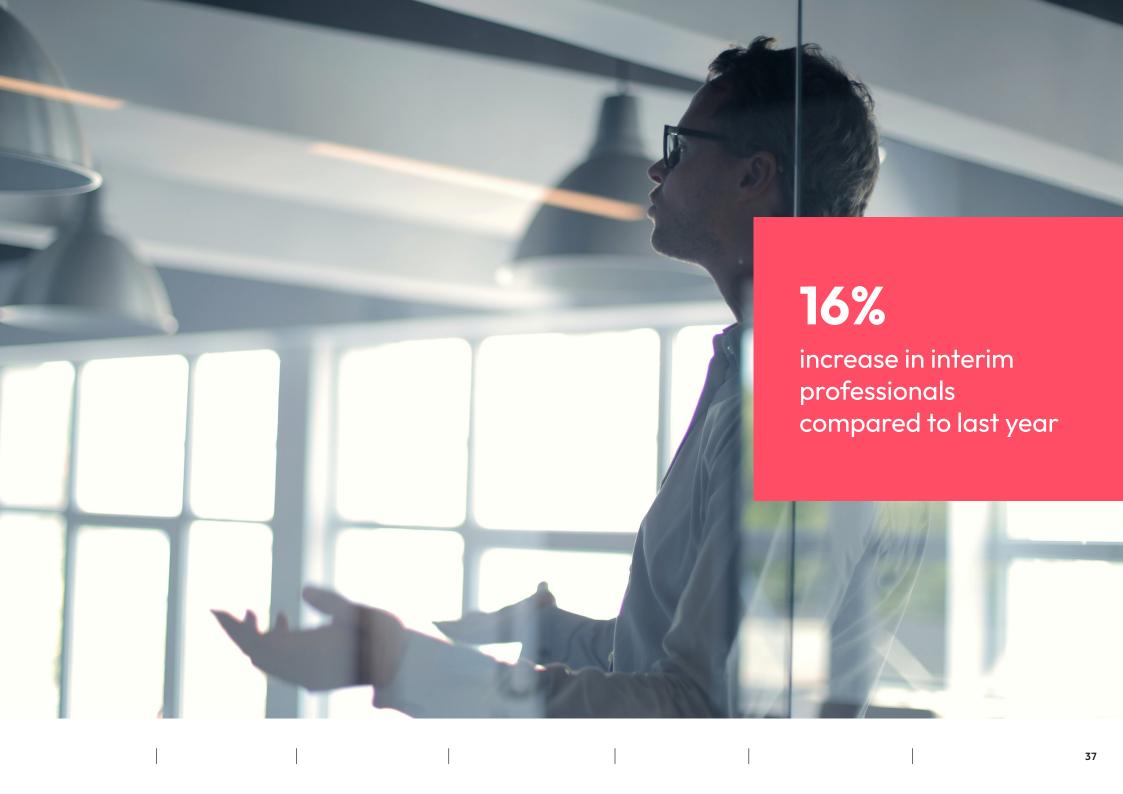
| Position* | Interim hourly rates in EUR (€) |
|---------------------------------|---------------------------------|
| HR Director | 115 - 160 |
| Compensation & Benefits Manager | 100 - 120 |
| Learning & Development Manager | 100 - 120 |
| Recruitment Manager | 95 - 120 |
| HR Manager | 90 - 115 |
| HR Business Partner | 85 - 110 |
| Corporate Recruiter | 85 - 105 |

Legal

| Position* | Interim hourly rates in EUR (€) |
|-----------------------------------|---------------------------------|
| Civil Notary | 120 - 160 |
| Interim Lawyer (Private Practice) | 120 - 175 |
| Specialised Legal Counsel | 110 - 160 |
| Contract Manager | 100 - 140 |
| Interim Compliance Officer | 110 - 150 |
| Interim Legal Counsel | 100 - 140 |
| Interim Paralegal | 60 - 100 |

*All positions are to be seen as (m/f/d).

NB: Interim rates are hourly rates excluding agency fees and depend on factors such as experience level, industry and the size of the organisation.



Netherlands interim management rates

(Semi) public sector

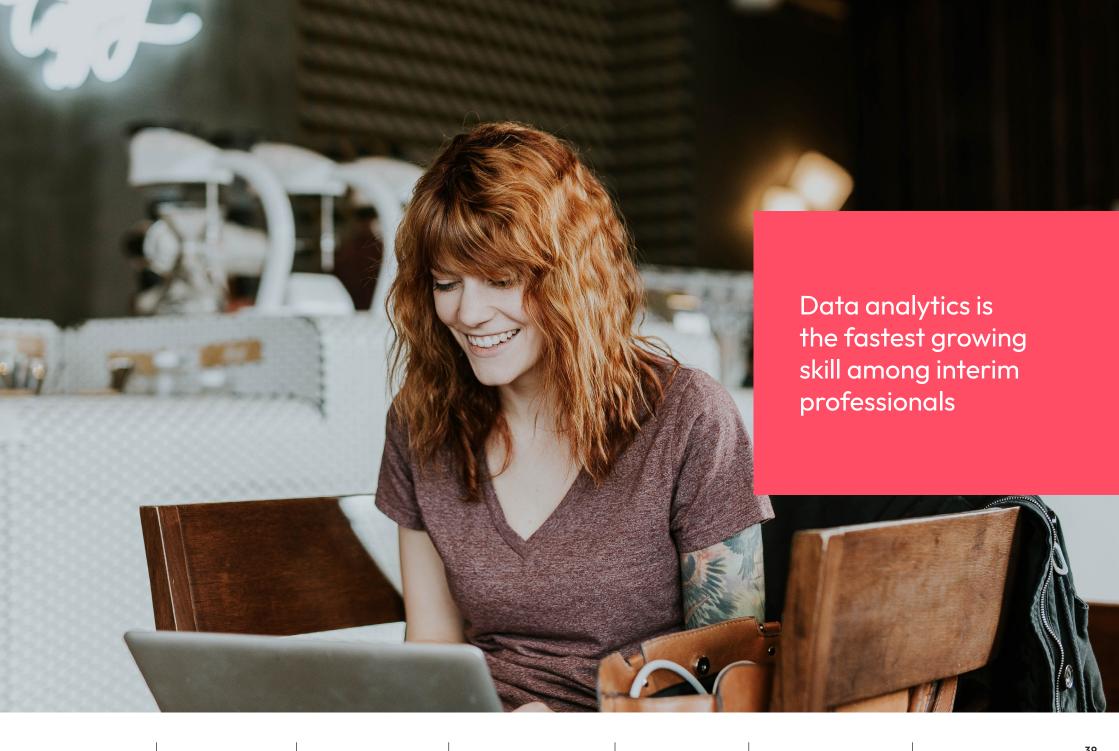
| Position* | Interim hourly rates in EUR (€) | |
|----------------------|---------------------------------|--|
| Business Manager | 100 - 140 | |
| Concern Controller | 95 - 130 | |
| Manager Finance | 90 - 120 | |
| Manager P&C | 90 - 120 | |
| Business Controller | 85 - 110 | |
| Financial Controller | 70 - 100 | |

Tax & treasury

| Position* | Interim hourly rates in EUR (€) |
|----------------------------------|---------------------------------|
| Tax Director | 120 - 250 |
| Tax Manager | 110 - 150 |
| Treasurer | 105 - 160 |
| Cash Manager/Assistant Treasurer | 75 - 105 |

*All positions are to be seen as (m/f/d).

NB: Interim rates are hourly rates excluding agency fees and depend on factors such as experience level, industry and the size of the organisation.



Spain interim management rates

General management & finance

| Position* | Interim daily rates in EUR (€) | |
|---------------------|--------------------------------|--|
| General Manager | 1400 - 3000 | |
| Finance Director | 1200 - 2200 | |
| Head of Controlling | 900 - 1300 | |
| Finance Manager | 700 - 850 | |

Logistics & purchasing

| Position* | Interim daily rates in EUR (€) | |
|-----------------------|--------------------------------|--|
| Supply Chain Director | 900 - 1300 | |
| Plant Director | 1000 - 1400 | |
| Quality Director | 700 - 1200 | |

IT & project management

| Position* | Interim daily rates in EUR (€) | |
|----------------------------|--------------------------------|--|
| Chief Information Officer | 1100 - 2300 | |
| Project Management Officer | 700 - 1200 | |

^{*}All positions are to be seen as (m/f/d).

Spain interim management rates

HR & legal

| Position* | Interim daily rates in EUR (€) | |
|--------------------------|--------------------------------|--|
| Human Resources Director | 1000 - 1900 | |
| Human Resources Manager | 700 - 850 | |
| Legal Counsel | 1000 - 1700 | |

Sales

| Position* | Interim daily rates in EUR (€) | |
|------------------------------|--------------------------------|--|
| Sales Director | 1200 - 1800 | |
| Business Development Manager | 800 - 1100 | |
| Expansion Director | 1400 - 2000 | |

39%

of interim managers in Spain are 40-49 years old.

*All positions are to be seen as (m/f/d).

Spain interim management rates

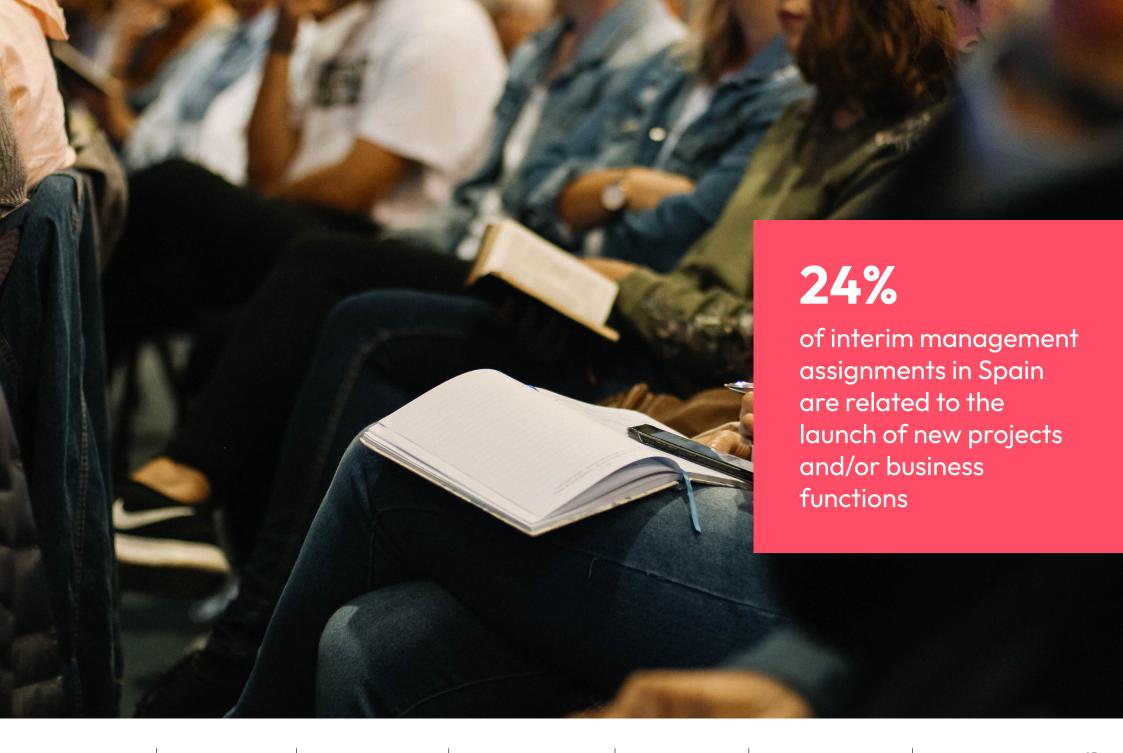
Digital & marketing

| Position* | Interim daily rates in EUR (€) | |
|---------------------------------|--------------------------------|--|
| Chief Marketing Officer | 1200 - 1800 | |
| Digital Transformation Director | 1400 - 2400 | |
| E-commerce Director | 800 - 1100 | |

Pharma

| Position* | Interim daily rates in EUR (€) | |
|---------------------|--------------------------------|--|
| Operations Director | 1100 - 1500 | |
| Plant Director | 1000 - 1400 | |

^{*}All positions are to be seen as (m/f/d).



Switzerland interim management rates

Accounting & finance

| Position* | Interim do | Interim daily rates in CHF | |
|---|-----------------------------|-----------------------------|--|
| | French-speaking Switzerland | German-speaking Switzerland | |
| Accounting & Finance | | | |
| Chief Financial Officer | 1400 - 2400 | 1500 - 2500 | |
| Finance Director | 1100 - 1700 | 1200 - 1700 | |
| Group Controller | 1000 - 1500 | 1200 - 1700 | |
| Finance Manager | 1000 - 1500 | 1200 - 1600 | |
| Head of Accounting | 1400 - 1800 | 1500 - 1900 | |
| Head of Group Reporting & Consolidation | 1300 - 1700 | 1500 - 2000 | |
| Internal Auditor/Internal Controller | 1000 - 1300 | 900 - 1400 | |
| Internal Audit Manager/Director | 1200 - 1800 | 1500 - 1900 | |
| Projects | | | |
| Project Manager | 800 - 1300 | 900 - 1500 | |
| SAP/ERP Specialist | 900 - 1400 | 700 - 1300 | |

^{*}All positions are to be seen as (m/f/d).

Switzerland interim management rates

Banking & financial services

| Position* | Interim daily rates in CHF | |
|--------------------------|-----------------------------|-----------------------------|
| | French-speaking Switzerland | German-speaking Switzerland |
| Compliance & Legal | | |
| Head of Legal/Compliance | 1500 - 2300 | 1800 - 2400 |
| Legal Counsel | 900 - 1200 | 800 - 1200 |
| Compliance Manager | 800 - 1200 | 800 - 1200 |
| Risk | | |
| CRO | 1200 - 2000 | 1450 - 2300 |
| Corporate Functions | | |
| CFO/COO | 1600 - 2500 | 1600 - 2500 |
| Financial Controller | 800 - 1300 | 800 - 1300 |
| KYC/AML | 350 - 580 | 330 - 560 |

NB: Interim management figures are daily client rates (incl. margin) and depend on the size of the organisation.

31%

of interim management assignments in 2023 focused on projects or implementing new systems & technologies.

^{*}All positions are to be seen as (m/f/d).

Switzerland interim management rates

Technology

| Position* | Interim daily rates in CHF | |
|-----------------------------|-----------------------------|-----------------------------|
| | French-speaking Switzerland | German-speaking Switzerland |
| Governance | | |
| CIO | 1800 - 2500 | 1800 - 3000 |
| Programme Director | 1100 - 1800 | 1300 - 2000 |
| IT Project Manager/Director | 1100 - 1800 | 1200 - 2000 |
| Software | | |
| Developer | 1100 - 1700 | 1100 - 1700 |
| System Engineer | 1000 - 1600 | 1000 - 1600 |
| Data Engineer | 1200 - 1800 | 1200 - 1800 |
| Infrastructure | | |
| Infrastructure Engineer | 1000 - 1500 | 1000 - 1700 |
| Cloud Engineer | 1000 - 1600 | 1000 - 1600 |
| Network Engineer | 800 - 1400 | 800 - 1400 |
| Security | | |
| Security Engineer | 1000 - 1500 | 1000 - 1500 |
| Network Security Engineer | 1000 - 1500 | 1000 - 1500 |
| Cyber Security Engineer | 1500 - 2000 | 1500 - 2000 |

^{*}All positions are to be seen as (m/f/d).

United Kingdom interim management rates

Accounting & finance - London & South East

| Position* | Interim daily rates in GBP (£) |
|--------------------------------|--------------------------------|
| Chief Financial Officer (CFO) | 1200 - 2000 |
| Finance Director | 700 - 1000 |
| Financial Controller | 500 - 800 |
| Group Controller - FTSE 100 | 1000 - 2000 |
| Director of Treasury | 650 - 1400 |
| Director of Internal Audit | 1000 - 1400 |
| Transformation/Change Director | 1200 - 2000 |

Accounting & finance - Midlands & North West

| Position* | Interim daily rates in GBP (£) |
|--------------------------------|--------------------------------|
| Chief Financial Officer (CFO) | 900 - 1500 |
| Finance Director | 800 - 1200 |
| Financial Controller | 450 - 800 |
| Group Controller - FTSE 100 | 600 - 1000 |
| Director of Treasury | 800 - 1100 |
| Director of Internal Audit | 700 - 1100 |
| Transformation/Change Director | 800 - 1500 |
| Director of Shared Services | 800 - 1200 |

*All positions are to be seen as (m/f/d).

United Kingdom interim management rates

Technology, projects & change - London

| Position* | Interim daily rates in GBP (£) |
|---------------------------------|--------------------------------|
| Chief Information Officer (CIO) | 1200 - 2000 |
| Chief Technical Officer (CTO) | 950 - 1800 |
| IT Director | 600 - 1100 |
| Chief Data Scientist | 800 - 2000 |
| Head of Product | 800 - 1100 |
| CISO | 1000 - 1600 |
| Head of Information Security | 900 - 1400 |
| Head of Change | 1200 - 2000 |
| Programme Director | 900 - 1600 |

^{*}All positions are to be seen as (m/f/d).

United Kingdom interim management rates

Technology, projects & change - Midlands & North West

| Position* | Interim daily rates in GBP (£) |
|---------------------------------|--------------------------------|
| Chief Information Officer (CIO) | 1000 - 1800 |
| Chief Technology Officer (CTO) | 700 - 1800 |
| IT Director | 700 - 1200 |
| Chief Data Scientist | 700 - 1000 |
| Head of Product | 600 - 800 |
| CISO | 850 - 1200 |
| Head of Information Security | 600 - 900 |
| Head of Change | 800 - 1000 |
| Programme Director | 800 - 1250 |

Tax, legal & compliance

| Position* | Interim daily rates in GBP (£) |
|--------------------|--------------------------------|
| General Counsel | 1000 - 1200 |
| Head of Tax | 800 - 1500 |
| Risk Manager | 650 - 1000 |
| Compliance Officer | 700 - 1000 |

^{*}All positions are to be seen as (m/f/d).

Contact our interim management teams

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